1. Purpose

1.1 The Council operates the Right to Buy (RTB) scheme for its tenants in line with the regulations set out in current legislation.

1.2 The processing of applications and management of the RTB scheme is carried out by the Council’s Professional Support Unit and Legal Services department with assistance from Colchester Borough Homes.

1.3 The Council’s Strategic Housing role includes ensuring landlord functions are fulfilled by protecting tenants’ rights and the neighbourhood they live in. It also has an enabling role in its aim to provide additional housing that is affordable to local people and must balance this with the limited resources available to ensure value for money. In addition Strategic Housing observes the Council’s wider responsibility in safeguarding the interests of residents across the borough and the public purse.

1.4 This policy deals with situations that result from Council tenants exercising their right to buy:

- **Repayment of Discount;** the Housing Act 2004 gives the Council discretionary power to waive in full or in part the repayment of the discount a tenant received on their right to buy a sale.

- **Right of First Refusal;** owners wishing to resell their property within 10 years of it having been sold under the RTB must first offer it at market value to the former landlord (the Council), or its successor in title or a person nominated by it, a Registered Provider.

- **Release, variation, breaches and enforcement of restrictive housing covenants;** all property sold under the RTB scheme is subject to restrictive covenants, which are good estate management practice and/or promote the wider duties of the Council as a land owner. Owners must seek approval from the Council if they want to do anything to the property which would otherwise breach a covenant specified within the RTB conveyance. If a housing covenant is breached the Council can take action to make sure the owner complies with it.

- **Requests to extend leases;** The Council offers 125 year leases as standard. A lease extension is achieved by granting a new lease in place of the existing one, but for 90
years longer. Lease extensions are usually requested when the amount of time left to run on the lease is approaching 80 years. **Requests to purchase the freehold of a leasehold property;** the process of buying the freehold from the landlord and as a result turning a leasehold property into a freehold property. The leaseholder becomes a freeholder and owns the property and the land on which it is built outright.

1.5 The policy also deals with restrictive covenants on land which has been sold outside the RTB process.

1.6 A procedural flow chart accompanies the policy and should be referred to in conjunction with the policy.

2. **Aims**

2.1 The aim of the policy is to set out the Council’s approach to the discretionary areas that are not governed by legislation relating to the Right to Buy.

3. **Background and Legislation**

**RIGHT TO BUY**

3.1 The Right to Buy scheme was introduced by the **Housing Act of 1980** and amended by the **Housing Act 1985**. Under part 5 of the **Housing Act 1985** secure tenants were permitted to buy the homes they rent from their local authority landlord or where they have preserved Right to Buy, (where a local authority had transferred the ownership of its housing stock) from their Registered Provider.

3.2 The Housing Act included measures to prevent a tenant from completing a Right to Buy sale if an application is pending a demotion order, suspension order or a possession order sought on the grounds of anti-social behaviour. If a demotion order or outright possession order is made, the tenant will lose their secure tenancy and therefore lose the right to buy.

3.3 Tenants that qualify for right to buy will receive discount on the open market value of the property; the amount of discount is dependant upon the length of tenancy and the type of property.

3.4 The **Housing Act 2004**, which came into force in January 2005, made further changes to the Right to Buy scheme:

- The qualifying period a person or household had to be a tenant before a right to buy application could be made was extended from two to five years.
- Right to Buy was removed from properties due to be demolished.
- Extending the period during which a property could not be sold unless the discount was repaid from three to five years.
- Sought to end deferred resale arrangements by making discount repayable from the date of the agreement to resell.
- Gave the social landlord right of first refusal on resale within 10 years.
- The landlord was able to serve a notice after 3 months requiring a tenant to complete their Right to Buy purchase instead of after 12 months.
RIGHT OF FIRST REFUSAL (Buy Back)

3.5 The Housing Act 2004 introduced covenants requiring owners wishing to dispose of their property during the first ten years after purchasing under the RTB scheme to offer the property back to the Council before placing it on the open market.

3.6 The Housing (Right of First Refusal) (England) Regulations 2005 set out the procedures for owners to follow in offering their properties back and also for the Council in accepting such offers which the Council will observe.

COVENANTS

3.7 Case Law – Regina v. Braintree District Council, ex parte Malcolm William Halls (2000); Local authorities cannot, when selling houses under the right to buy legislation, impose covenants to restrict the purchaser’s right to profit from development of the land. Therefore Right to Buy valuations should be carried out on the unrestricted value of properties, fully reflecting any development or hope value that exists at the date of valuation so far as the market would reflect it.

3.8 The Housing Act 1985 does not prohibit the release of valid covenants in return for payment, i.e. covenants imposed for the purposes of good estate management or to promote the wider duties of the landlord as a housing authority.

EXTENSION OF LEASES

3.9 The standard lease issued by the Council is for 125 years. The Leasehold Reform, Housing and Urban Development Act 1993 allows for the grant of a new lease for a term of 90 years plus the unexpired term. The Act sets out the procedure the leaseholder and the local authority should follow.

PURCHASING THE FREEHOLD

3.10 The conditions under which leaseholders may purchase the freehold of a property are covered by the Leasehold Reform, Housing and Urban Development Act 1993

ADMINISTRATION CHARGES

3.11 The legislation governing the extension of leases and purchase of the freehold provides guidance on who is responsible for the payment of legal costs and when administration charges can be made. Any charges made in relation to the extension of leases and purchase of the freehold will follow this guidance.

3.12 Dealing with enquiries and issues that arise post Right to Buy can involve investigation and work with other departments which costs the Council. Administration charges will be made to cover the costs for dealing with requests relating to the discretionary elements on repayment of Right to Buy discount, processing requests for deeds of variation and processing requests for approval to carry out work covered by restrictive covenants.

4. The Policy

This policy sets out how the council will deal with the following seven areas

- Discretionary powers on repayment of right to buy discount, see paragraph 4.1.
• Right of First Refusal (Buy Back), see paragraph 4.6.
• Variation of restrictive housing covenants, see paragraph 4.12.
• Breach of restrictive housing covenants, see paragraph 4.22
• Extension of leases, see paragraph 4.26
• Purchasing the freehold, see paragraph 4.34
• Administration charges, see paragraph 4.35

Discretionary powers on repayment of Right to Buy discount

4.1 In January 2005 the then ODPM issued guidance which provides examples of where it may be appropriate to use discretionary powers. This guidance is attached at Appendix A. The Council will follow these examples to guide its discretion as to where discretion might be justified.

4.2 A decision not to require repayment of Right to Buy discount will lead to a net cost to the public purse. The Council will only consider a request to waive all or part of the repayable discount where:

- The facts justifying the move are established and evidenced.
- A move could not take place unless part or all of the repayable discount were to be waived.

4.3 In addition, the Council will take into consideration whether requiring the owner to repay the discount would lead to demonstrable financial hardship.

In order to make a decision the Council will require financial evidence and this could include;

- gross income
- mortgage application
- mortgage offer
- estate agent fees
- solicitor fees
- stamp duty
- savings and investments
- other regular outgoings.

The Council will take into consideration the following circumstances when deciding whether RTB discount should be repaid.

(a) whether an owner of the property wishes to move because otherwise he or she and/or other family members (especially children) face a demonstrable threat of violence or significant harm; for example, due to:
- relationship breakdowns involving actual or threatened domestic violence;
- racial, faith, homophobic or any other kind of harassment;
- extreme anti-social behaviour, such as persistent drug dealing in an adjoining or nearby property;

(b) whether the sudden onset of a severe medical condition or serious deterioration of an existing condition makes a move essential on medical grounds;
(c) whether an early move is essential to return to employment; for instance where an individual has a firm offer of a job in another area and would thereby be able to return to work, either:
   • after long term unemployment; or
   • after having been made redundant, when his/her skills are such that there is no prospect of getting another job locally.

(d) whether a traumatic personal event (for example, sudden bereavement) makes a move essential for emotional or psychological reasons.

4.4 Where any of the circumstances in paragraph 4.3 apply, clear objective evidence is required to support the case; for example
   • from the police
   • a doctor or psychiatrist
   • or an employer

4.5 The appropriate ALMO Performance Manager will decide whether to waive all or part of the repayment of discount. The decision should also be cleared with the Audit and Risk Manager as there is a net cost to the public purse if the repayment is not made.

Right of First Refusal (Buy Back)

4.6 All properties (freehold and leasehold) sold under the RTB since 18th January 2005 contain a covenant which compels the owner to offer the property back to the council, if the property is offered for sale within ten years of the original purchase. This is known as the right of first refusal. There is nothing which compels the Council to buy back properties offered to it in this way. However, the Council will always consider whether or not to buy back a property.

4.7 The Council’s decision to make use of the right to buy back a property will be determined by the following factors;
   a) Capital funds are available.
   b) Housing need and demand is established for the type of property being offered and in the area where the property is located.
   c) Additional costs for any refurbishment work is minimal, i.e. to bring the property up to the Decent Homes Standard.
   d) The purchase represents value for money.

4.8 In addition to the factors above there may be other instances when the Council may wish to buy back a property, for example, where a piece of land in its ownership is landlocked.

4.9 The Council can nominate another Registered Provider to buy the property. Therefore the Council will consult with Registered Providers to see whether there is any interest to purchase the property being offered.

4.10 In accordance with the regulations, the Council will only consider offers which must include the following;
   • a statement from the owner or trustee saying that they wish to dispose of the property
   • the full postal address of the property being offered
   • state there is a covenant regarding buy-back under Right to Buy legislation
   • information about the type of property, the number of bedrooms and details of the heating system
   • details of any improvements or structural changes made since purchasing from
4.11 The appropriate ALMO Performance Manager will decide whether the property meets the policy criteria set out in 4.7 above and will follow the council’s financial regulations in determining whether further approval is required by the Portfolio Holder who has responsibility for acquisitions and disposals of council assets, or by the Cabinet.

Variation of restrictive housing covenants

4.12 Restrictive covenants are essentially a promise to do or not to do something on or to land or property. They are normally imposed by a former owner. Restrictive covenants stay with the land and as such the responsibility of complying with the covenants is passed from one owner to another.

4.13 The use of covenants is common place and is good Estate Management practice and/or promotes the wider duties of the Council as a land owner. Covenants are imposed on all property and land sales carried out by the Council. They have to be reasonable and capable of being adhered to. Examples of covenants imposed include the restriction of use of land for development and specific usage of land, for example, as garden land.

4.14 Approval to remove or vary a restrictive covenant is separate from planning permission and building regulations approval.

4.15 Restrictive covenants are included in the sales of properties under the Right to Buy as well as any housing land sales. This part of the policy sets out how the Council will deal with requests to remove or vary a restrictive covenant.

4.16 There are two types of covenant related request, these are;
   • to obtain approval to carry out work;
   • to vary or remove a covenant to permit the proposed use, known as a Deed of Variation

4.17 In order to ensure requests are dealt with consistently the following test will be applied to requests received.

Is the restrictive covenant still relevant? In order to make this decision the Council will consider the following:
(a) Whether there have been changes in the character of the neighbourhood for example, other developments, change of use of adjoining buildings in an area.
(b) Whether the covenant is still capable of being adhered to.
(c) Other material circumstances.

If the covenant is still relevant the request will be turned down.

4.18 If the covenant is no longer relevant the following further tests will be applied:

(a) Is there clear evidence that approval or variation is not contrary to public interests and that a fee would be adequate compensation for varying or removing the covenant or giving consent.
(b) Whether the person entitled to the benefit of the covenant would lose any practical benefit of subsequent value for example, loss of privacy or experience increased noise.
4.19 The applicant assumes all responsibility for paying the Council’s fees and any charges associated with the change of use to the land. Any fee for the removal or varying of a covenant will be determined by the Council’s Estate Services in consultation with ALMO Performance Manager.

4.20 The ALMO Performance Manager will decide whether or not to approve work, vary or remove covenants in accordance with the policy.

4.21 An owner may only reapply for a restrictive housing covenant to be varied or removed if there is a material change of circumstances which makes the variation or removal necessary and appropriate. For example mobility issues. Each case will be considered on its merits.

**Breach of restrictive housing covenants**

4.22 If a restrictive housing covenant is breached the Council may decide to take legal action. The property owner may make a retrospective request to vary or remove the covenant but there is no guarantee that this will be granted. Any retrospective request would be subject to the same tests applied to a prospective request to vary a housing covenant.

4.23 The applicant assumes all responsibility for paying the Council’s fees and to pay any charges associated with any change of use to the land. Any fee for the removal or varying of a covenant will be determined by the Council’s Estate Services in consultation with ALMO Performance Manager.

4.24 If retrospective permission is refused the owner will be expected to take action to comply with the restrictive housing covenant

4.25 Legal action may be taken if the owner does not fulfil the Council’s request to comply with a restrictive housing covenant

**Requests for lease extensions**

4.26 Any requests for lease extensions will be dealt with using the statutory procedure for acquiring new leases set out in the *Leasehold Reform, Housing and Urban Development Act 1993*. This allows for the grant of a new lease for a term of 90 years plus the unexpired term at a peppercorn rent.

4.27 To qualify for an extension the lease must be a long lease that has been owned by the applicant for more than 2 years.

4.28 This formal procedure is started by the service of a Tenant’s Notice on the landlord.

4.29 The leaseholder is liable for the landlord’s professional fees from the service of the notice regardless of whether the application is successful.

4.30 Owners of leasehold flats cannot apply for a lease extension whilst an application for collective enfranchisement is being considered.

4.31 Applications for lease extensions will be suspended if the other leaseholders make an application for the freehold at the same time.

4.32 An individual flat owner cannot apply for a lease extension if the block containing the flat is subject to a current application for collective enfranchisement.
4.33 Requests for lease extensions will be refused if the applicant does not meet the conditions set out in the **Leasehold Reform, Housing and Urban Development Act 1993** or the Council can demonstrate their intention to redevelop the building.

**Purchasing the Freehold**

4.34 Individual leaseholders cannot purchase the freehold of individual flats but they may be able to acquire the freehold interest in a block of flats by direct negotiation with the Council. If the Council does not wish to sell, or suitable terms cannot be agreed, the leaseholders may use the process of leasehold enfranchisement set out in the **Leasehold Reform, Housing and Urban Development Act 1993**.

**Administration Charges**

4.35 A charge will be made for the administration of requests to waive repayable right to buy discount, requests for deeds of variation and requests to carry out works.

4.36 Payment are non-refundable and must be made before the requests are processed.

4.37 Payment will be waived if the request for a deed of variation or request to carry out works is in order to make a property more suitable for a person with disabilities. Proof of disability will be required at the time the request is made. For example Personal Independence Payment, Attendance Allowance, Employment Support Allowance.

4.38 These administration charges are separate from any other charges the Council may make in relation to the removal or variation of a covenant which will be set by the Council’s Estate Services in consultation with the ALMO Performance Manager.

**5. Appeals Procedure**

5.1 Appeals will be considered where additional information is provided to support the applicant’s request.

5.2 Appeals must be received within 28 days of the date of the decision letter and the owner must give specific grounds for their appeal whether it is based on the policy or the procedure.

5.3 Where an applicant is appealing against how the policy and procedure have been applied a Senior Officer will investigate the case and respond.

5.4 Appeals against decisions will be considered by the Head of Commercial Services whose decision is final. There is no further internal appeal and the next stage would be the Local Government Ombudsman.

5.5 If the applicant is not satisfied with the reply given by a Head of Commercial Services, the appeal will be referred to the Council’s Executive Management Team who will review the handling of the case and respond in writing within four weeks with a final decision. There is no further internal appeal and the next stage would be the Local Government Ombudsman.
6. Service Standards

6.1 Acknowledgement, including name and telephone number of the Officer dealing with the enquiry will be sent within 5 working days of receipt.

6.2 Decision – the customer will be notified of the decision within 8 weeks of receipt of enquiry.

6.3 Appeals acknowledgement including name and telephone number of the officer dealing with the appeal will be sent within 5 working days of receipt.

6.4 Appeal Decision – Customer will be notified of outcome within 8 weeks of receipt of appeal.

6.5 The Policy is also covered by an Equality Impact Assessment.

7. Monitoring and Review

7.1 We will monitor our performance in meeting the Service Standards set out in this Policy.

7.2 A review of this policy will be conducted every 3 years (unless there is a significant change in legislation) to make sure the policy continues to be efficient and effective, whilst ensuring it still meets current legislation and the Council’s Constitution.

8. Communicating the Policy to Staff

8.1 Managers and staff involved in the implementation of the policy will receive a copy of the policy and procedural flow chart.

8.2 The Council will provide sufficient training to enable staff to understand and comply with the policy.

8.3 A copy of the Policy will be placed on the ‘Hub’.

8.4 Any amendments to the policy will be communicated, in a timely manner, to managers and staff involved in implementing the policy. Revised policy documents will be circulated and placed on the ‘Hub’.

9. Communicating the Policy to Customers

9.1 A fact-sheet providing details of the policy will be available to customers who enquire. It will cover some of the most frequently asked questions and briefly describe the procedure.

10. Scheme Delegation

Formation of Policy: Portfolio Holder(s) with delegated responsibility for the Financial Management of the Housing Revenue Account and the Right to Buy Scheme.

Amendments: Portfolio Holder(s) with delegated responsibility for the Financial Management of the Housing Revenue Account and the Right to Buy Scheme.

Monitoring: Professional Support Unit
Implementation: ALMO Performance Project Manager

Decisions: ALMO Performance Manager

Appeals: Head of Commercial Services
Executive Management Team
Request from homeowner requesting full or part waiver of repayment of RTB discount due.

PSU checks that all the information required has been provided, the admin fee paid in order to make a decision in line with the Council’s Policy. PSU sends acknowledgement letter.

**INSUFFICIENT INFORMATION**

If letter not already acknowledged, PSU send acknowledgement letter and request additional information, specifying what is required in order to make a decision. Give details of Officer dealing with the application i.e. name, phone number and e-mail.

**SUFFICIENT INFORMATION**

PSU apply the policy tests and prepare report for the ALMO Performance Manager to consider.

- Decision to give **full** waiver
  - PSU notify homeowner of decision and inform Legal Services no repayment of discount required.

- Decision to give **partial** waiver
  - PSU notify homeowner of decision and inform Legal Services of discount still repayable following partial waiver.

- Decision **not to** give any waiver and full discount due repayable
  - PSU notify homeowner of decision and inform Legal Services that full discount repayable is due.
APPEAL PROCESS

Appeal received (within 28 days of date of decision letter). Acknowledged by PSU.

APPEAL – HOW POLICY & PROCEDURE APPLIED
Senior Officer, i.e. Team Leader - investigates and responds to the appeal.

Senior Officer provides written response to homeowner following their investigation.

APPEAL – AGAINST DECISION (additional information required to support appeal)
PSU send report to Head of Commercial Services with additional information provided by the homeowner.

Head of Commercial Services upholds original decision

Head of Commercial Services upholds appeal

PSU notify homeowner of decision and liaise with Legal Services.

PSU notify homeowner of decision and liaise with Legal Services.

Key

Colour identifies Service/Group or Individual
PSU  Head of Commercial Services
Estate Services

Lozenge Shape Identifies Action
Process
Alternate Process
Decision
Terminator/Outcome
Homeowner seeks approval for works or to vary/remove covenant(s).

PSU checks that all the information required has been provided and the administration fee paid in order to make a decision in line with the Council’s Policy. PSU sends acknowledgement letter.

**SUFFICIENT INFORMATION**
PSU apply the 'relevancy' test and further policy tests if covenant(s) deemed no longer relevant.

**INSUFFICIENT INFORMATION**
If letter not already acknowledged, PSU send acknowledgement letter and request additional information, specifying what is required in order to make a decision. Give details of Officer dealing with the application i.e. name, phone number and e-mail.

PSU prepare and send report to ALMO Performance Manager

**Decision to give consent for works**
PSU notify homeowner of decision.

**Decision to give consent to vary or remove covenant(s) upon receipt of adequate compensation**
Liaise with Legal/Estate Services regarding 'Deed of Variation' and PSU notify homeowner of decision including costs.

**Decision not to give consent**
PSU notify homeowner of decision.

**IF DEED OF VARIATION REQUIRED** (to vary or remove covenant(s))
Estate Services calculate the appropriate fee to compensate for varying or removing the covenant(s).
APPEAL PROCESS

Appeal received (within 28 days of date of decision letter). Acknowledged by PSU.

APPEAL – HOW POLICY & PROCEDURE APPLIED
Senior Officer, i.e. Team Leader - investigates and responds to the appeal.

Senior Officer provides written response to homeowner following their investigation.

APPEAL – AGAINST DECISION (additional information required to support appeal)
PSU send report to Head of Commercial Services with additional information provided by the homeowner.

Head of Commercial Services upholds original decision

Head of Commercial Services upholds appeal

PSU notify homeowner of decision.

PSU notify homeowner of decision, and liaise with Legal/Estate Services where appropriate.

Key

Colour identifies Service/Group or Individual

PSU

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Lozenge Shape Identifies Action

Process

Alternate Process

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Terminator/Outcome

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